Thayer Piano Company, Ltd.

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Sole Agents in Hawaii for the Celebrated



Steinway Pianos

The Steinway genius and the splen d Steinway organization, working through the most complete piano factory in the world are making the finest piano ever produced, and place the

Steinway Piano in a class by itself

There are still some of the old piano names that have not been commercialized by combination with cheap piano makers.

Among these are the "KRANICH & BACH," one of the oldest of the New York makers.

The "STARR," the oldest exclusive piano makers in the Middle West.

The "PACKARD" established in 1873.

We are offering these three makes at a reduced price to make room for our Fall stock. We are offering pianos that have been out between two and three years, and are in perfect condition, at from \$175 to \$225.

WE RENT NEW PIANOS

We are offering New Pianos of high class from \$250 to \$325.

Cecilian Player Pianos

One of the first Player Pianos made, combining the latest valuable improvements in player construction, together with their own **double pneumatic metalaction**, which makes it the most sensitive and responsive Player Piano to bring out the desired expression of the performer.

Player Pianos from \$450 to \$750

We will give you full value for your money whether it be \$175 or \$1150.

We have with us Mr. ERNST GIESECKE, a Tuner of 22 years' experience with Steinway agencies in San Francisco and in Denver.

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